

January 7, 2021

RE: Armored Car Services

Dear CCEA Member,

Founded in 1951, Davis Bancorp provides armored car services to thousands throughout Chicagoland. We're proud this includes hundreds of CCEA member locations.

Focused on quality service, we understand the priorities of cash-intensive business operations and recognize our performance impacts yours.

Quantitative

- **98.8%** on time performance
- < 5% staff turnover
- 98.2% customer retention
- 100% automated proof of delivery

Current customers in the Davis family:

- Cash2Go Financial
- CheckChangers
- Electronic License Service
- Frontier Financial Services

Qualitative

- Reliable service you can count on no more no call, no shows
- Responsive, local customer care empowered to deliver resolutions
- Robust armored fleet & healthy vehicle spare ratio
- Second City Financial Services
- South Suburban Currency Exchanges
- West Suburban Currency Exchanges

Your current carrier's contract is up for renewal soon and it's time to evaluate options. If considering a change, please notify your existing carrier you intend not to renew your contract.

Contact Catie Wloch today to discuss a proposal for your location(s):

Catie Wloch Vice President Davis Bancorp <u>cwloch@davisbancorp.com</u> (847) 998-9000 x4468

Thank you for the opportunity & we look forward to hearing from you!

Sincerely,

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Catie Wloch Vice President